

SALES REPRESENTATIVE

Who we are and what we do:

At **Avataris** (<https://www.avataris.ai>), we're not just building AI - we're bringing digital humans to life. Our cutting-edge, photorealistic AI avatars are redefining customer interactions, making websites, apps, and digital platforms more engaging, personal, and intelligent. Imagine virtual assistants that don't just answer questions but connect with users on a human level - speaking multiple languages, adapting to emotions, and creating trust like never before.

Our remote-first team of AI, Unity, and avatar experts is shaping the future of digital communication, from hyper-realistic chatbots to Metaverse-ready AI agents. If you're passionate about pushing technology to new frontiers and creating experiences that blur the line between digital and reality, **you'll fit right in.**

Your role:

We're looking for a **smart, tech-savvy, and AI-curious** individual who can **think strategically, optimize processes, and embrace automation tools.**

Your tasks:

- **AI & Automation in Sales:** Implementing AI-driven workflows to fully automate sales processes, requiring technical skills, the ability to learn, follow guides, and set up systems.
- **Sales Outreach & Lead Generation:** Use CRM & AI tools for prospecting, outreach (Email, LinkedIn, cold calls), and lead nurturing.
- **Sales Process & CRM Optimization:** Handle the full sales cycle, update the CRM, and improve conversion rates.
- **Collaboration & Strategy:** Communicating with potential clients, presenting our technology in video-calls, creating individual offers, discussing their needs, etc...

Your skills/experience:

Must have:

- **Smart & Adaptive:** High IQ, fast learner, and ability to think critically.
- **Motivated & Self-Driven:** A proactive mindset with the ability to work independently.
- **Tech-Savvy & AI-Curious:** Eager to explore AI and automation tools for sales.
- **Strong Communicator:** Persuasive, articulate, and comfortable with cold outreach.
- **Advanced English & CRM Experience**

Nice-to-have:

- Previous experience in **B2B sales, customer service, or account management**.
- Experience in **SaaS, software, or tech industries**.
- Understanding of **AI, automation, and digital tools**.
- **Advanced German Skills:** Fluent in written and spoken German.

Why Join Our Cutting-Edge AI Startup?

- **Grow with Us & Shape the Future:** Be part of a pioneering team in digital human AI agents, working with the most advanced solutions worldwide. In our flat-hierarchy startup, you won't just have a job - you'll shape the industry, push boundaries, and build a standout portfolio that accelerates your career like nowhere else.
- **Exciting & Impactful Work:** Develop groundbreaking AI that has the potential to positively impact billions, not just millions. Your work will shape the future of human-AI interaction, influencing industries and societies at a global scale.
- **Ultimate Flexibility - Work on Your Terms:** Define your own schedule - whether part-time, full-time, or even beyond. Work from anywhere, set your own hours, and enjoy a work environment with minimal restrictions, allowing you to focus on what truly matters: innovation.
- **Exceptional Compensation & Growth:** We reward top talent - offering salary increases of up to 30% every 3 months. Some of our team members have increased their income by 700% in just two years. If you're exceptional, your earnings will reflect it.
- **Flexible Income Model:** Balance between a fixed salary and performance-based earnings, with the option to earn commission per client—maximizing your income potential.

Contact us:

Avataris Recruitment Team

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